Form No. DTMB-3521 (Rev. 7/2015) AUTHORITY: Act 431 of 1984 COMPLETION: Required PENAL TY: Contract change will not be executed unless form is filed

# STATE OF MICHIGAN DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET PROCUREMENT P.O. BOX 30026, LANSING, MI 48909 OR 525 W. ALLEGAN, LANSING, MI 48933

# CHANGE NOTICE NO. 1

# CONTRACT NO. 591B5500171

between

# THE STATE OF MICHIGAN

and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Hi-Tec Building Services, Inc.	Brian Hogan	Bhogan@hitec-services.com
6578 Roger Dr.	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
Jenison, MI 49428	(616) 437-3234	23-83086608/000

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER	MDOT	Eva Neubecker	(517) 750-0432	NeubeckerE@michigan.gov
CONTRACT ADMINISTRATOR	MDOT	Mark Morrison	(517) 241-2343	Morrisonm@michigan.gov

	CONTRA	CTSUMMARY	
DESCRIPTION: Janitorial Se	rvices for MDOT Jackson TSC,	Special Crews and M &	TLab
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
July 1, 2015	September 30, 2017	2, one year options	September 30, 2017
PAYMEN	IT TERMS	DE	ELIVERY TIMEFRAME
Net 3	0 Days		
ALTERNATE PAYMENT OPT	IONS		EXTENDED PURCHASING
☐ P-card ☐ Direct Voucher (DV)		□ Other	□ Yes
MINIMUM DELIVERY REQUIF	REMENTS		

	DEŜ	CRIPTION OF CHANGE N	OTICE	
EXERCISE OPTION? L	ENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
CURRENT VAL	.UE	ALUE OF CHANGE NOTICE	ESTIMATED AGGR	EGATE CONTRACT VALUE
36,946.80		47,615.00 47,615.00		7,615.00
DESCRIPTION: Change No	otice 1 due to incorre	ect amount listed on original co	ntract.	

Change Notice Number: 1
Contract Number: 591B5500171

FOR THE CONTRACTOR:
Company Name SERVICES
Authorized Agent Signature
Authorized Agent Signature
BRIAN Hogan Authorized Agent (Print or Type)
ration 200 rigore (rime or type)
8-17-15 Date
,
FOR THE STATE:
1/14 A /
Signature
Demetrius Parker, Contract Administrator
Name & Title
MDOT
Agency
8-24-15
Date

STATE OF MICHIGAN
Michigan Department of Transportation
Contract Services Division
425 W. Ottawa – P.O. Box 30050
LANSING, MI 48909

# CONTRACT NO. 591B5500171 between THE STATE OF MICHIGAN and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Hi-Tec Building Services Inc.	Brian Hogan	Bhogan@hitec-services.com
6578 Roger Dr. Jenison, MI 49428	TELEPHONE	CONTRACTOR #, MAIL CODE
APR O 6 co.	(616) 437-3234	23-83086608 / 000

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER:	MDOT	Eva Neubecker	(517) 750-0432	NeubeckerE@michigan.gov
CONTRACT ADMINISTRATOR:	MDOT	Mark Morrison	(517) 241-2343	Morrisonm@michigan.gov

		CONTRACT SUMMA	RY:		
DESCRIPTION Janit	orial Services for MDOT	Jackson Region office, locat	ed at 4701 West Michigan Ave. Jackson, MI 49201		
INITIAL TERM	EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS		
Three Years	July 1, 2015	September 30, 2017	2, one year options		
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM		
Net 30 Days	Delivered	N/A	N/A		
ALTERNATE PAYME	NT OPTIONS:		AVAILABLE TO MIDEAL PARTICIPANTS		
☐ P-card		V)	☐ YES ☐ NO		
MINIMUM DELIVERY	REQUIREMENTS:				
N/A		,			
MISCELLANEOUS IN	FORMATION:				
N/A					
	ACT VALUE AT TIME OF				
	N ORDER: This Contr 59115B0004155.	act Agreement is awarded	on the basis of our inquiry bearing the		
FOR THE CONT	RACTOR:	FOF	THE STATE:		
Hi-T	ec Building Services,	Inc.	Jegyt C		
<b>1</b> 5	Firm Name		Signature emetrius A. Parker, P.E., Administrator		
Au	thorized Agent Signatu		Name/Title		
			MDOT Contract Services Division		
Authorized Agent (Print or Type)			Enter Name of Agency 4-8-15		
* 1	4-2-15	-	Date Date		
	Date		Date		

# STATE OF MICHIGAN

Janitorial Services for University Region's:

Jackson Transportation Service Center, Special Crews, and C & T Lab

# EXHIBIT A STATEMENT OF WORK CONTRACT ACTIVITIES

### Background

This contract is for janitorial service for the Michigan Department of Transportation's University Region's: Jackson Transportation Service Center, 2750 N. Elm Rd.; Special Crews, 800 Chanter Rd.; and C & T Lab, 2800 Elm Rd., Jackson, MI 49201 for a two year, three month time period.

# Requirements

To provide cleaning services which include trash removal, cleaning of restrooms, conference rooms, break room and general work areas. See cleaning details within the Location Specification Sheet document for details.

# 1.3 Training

The Contractor is responsible for training all employees on the MDOT contract specifications and required cleaning procedures, as well as the vendor's company policies and requirements. Any new employees shall be trained before being allowed to work at the above specified offices. Such training will be held at each specified office in conjunction with MDOT staff, and shall be arranged at a mutually agreeable time between the Project Manager and the vendor.

Three-Level Training Program:

Level One- Cleaner will spend four hours the 1st day of employment

(4 HOURS) with Hi-Tec's Management Team covering the following areas:

Review Hi-Tec corporate policies and Facility policies

Employment paper work and tax form completion

Proper time-clock procedures

Tour of entire facility, with emphasis on fire exits and emergency procedure

Introduction to key personnel

Quality expectations

Complete review of the facility's Scope of Services

Level Two- Cleaner will spend eight hours the 2<sup>nd</sup> day of employment

(8 HOURS) with Hi-Tec's Management Team covering the following areas:

Introduction to Hi-Tec's entire cleaning staff

Online training for Right to Know / OSHA

Review of cleaning chemicals and usage in the facility

Online training for Blood Borne Pathogens / Test

Training and proper usage of Personal Protection Equipment

Join a cleaning team for the remainder of the day with the asst. manager to start process of cleaning technique training

Online training / test for the following areas:

Restroom Cleaning

Safety

Disinfection

Office Area Cleaning

Carpet / Hard Floor Care

Level Three-Cleaner will spend two days for eight hours each day assigned to the Site Supervisor to cover the following areas (the general cleaner will be an active cleaner during this time, the Site Supervisor will job shadow the employee verifying proper techniques are being applied):

(16 HOURS) Proper cleaning of entryways and vestibules, Proper cleaning of main lobbies,

Proper cleaning of stairwells and elevators

Proper cleaning of office areas and conference rooms

Proper cleaning of restrooms and storage areas

Proper cleaning of cafeteria

Proper cleaning of carpets and hard flooring

The Contractor must provide documentation of training employees, as well as training materials used for employees, to MDOT's Contract Administrator when requested.

# 2. Acceptance

# 2.1 Acceptance, Inspection and Testing

The State will use the following criteria to determine acceptance of the Contract Activities: Visual inspections completed by the Contract Administrator, for all locations defined under contract activities and specifications within this contract.

# 3. Staffing

# 3.1 Contractor Representative

The Contractor must appoint 1 individual, specifically assigned to State of Michigan accounts, which will respond to State inquiries regarding the Contract Activities, answering questions related to ordering of supplies and deliveries etc. (the "Contractor Representative"). The Contractor Representative is:

Holly Andrews, 269-217-7035, HAndrews@hitec-services.com

The Contractor must notify the Program Manager at least 7 calendar days before removing or assigning a new Contractor Representative.

Hi-Tec will notify the Contract Administrator if this shall arise

# 3.2 Customer Service Toll-Free Number

The Contractor must specify its toll-free number for the State to make contact with the Contractor Representative. The Contractor Representative must be available for calls during the hours of 7 am to 6 pm EST, and possible night and weekend hours depending on the requirements of the project. The Contractor's toll free number is: 888-345-5314

### 3.3 Reserved

# 3.4 Work Hours

Work hours of Contractor servicing this contract for Weekly, Monthly, and Bi-Annual Services must be after 4:30 p.m., Wednesdays and Friday.

Work hours of Contractor servicing this contract for specific pre-approved Monthly and Bi-Annual must be between 6:00 am and 6:00 pm on Saturdays or Sundays.

The State of Michigan will not pay for services not performed. The Contractor will not be paid for State holidays unless requested to perform such services. State holidays include, but are not limited to: New Year's Day, Martin Luther King Jr.'s birthday, Presidents Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Election Day, Thanksgiving Day (2 days), Christmas Eve, Christmas Day, New Year's Eve and New Year's Day. For specific dates, contact the Contract Administrator.

# 3.5 Key Personnel

The Contractor must appoint 1 individual who will be directly responsible for the day-to-day operations of the Contract ("Key Personnel"). Key Personnel must be specifically assigned to the State account, be knowledgeable on the contractual requirements, and respond to State inquires within 24 hours. Key personnel:

Holly Andrews, 269-217-7035, HAndrews@hitec-services.com

Contractor's Key Personnel must be on-site for all pre-bid meetings, acceptance meetings as well as when requested for on-site meetings to discuss potential concerns.

The State has the right to recommend and approve in writing the initial assignment, as well as any proposed reassignment or replacement, of any Key Personnel. Before assigning an individual to any Key Personnel position, Contractor will notify the State of the proposed assignment, introduce the individual to the State's Project Administrator, and provide the State with a resume and any other information about the individual reasonably requested by the State. The State reserves the right to interview the individual before granting written approval. In the event the State finds a proposed individual unacceptable, the State will provide a written explanation including reasonable detail outlining the reasons for the rejection. The State may require a 30-calendar day training period for replacement personnel.

Contractor will not remove any Key Personnel from their assigned roles on this Contract without the prior written consent of the State. The Contractor's removal of Key Personnel without the prior written consent of the State is an unauthorized removal ("Unauthorized Removal"). An Unauthorized Removal does not include replacing Key Personnel for reasons beyond the reasonable control of Contractor, including illness, disability, leave of absence, personal emergency circumstances, resignation, or for cause termination of the Key Personnel's employment. Any Unauthorized Removal may be considered by the State to be a material breach of this Contract, in respect of which the State may elect to terminate this Contract for cause under Termination for Cause in the Standard Terms.

It is further acknowledged that an Unauthorized Removal will interfere with the timely and proper completion of this Contract, to the loss and damage of the State, and that it would be impracticable and extremely difficult to fix the actual damage sustained by the State as a result of any Unauthorized Removal. Therefore, Contractor and the State agree that in the case of any Unauthorized Removal in respect of which the State does not elect to exercise its rights under Termination for Cause, Contractor will issue to the State the corresponding credits set forth below (each, an "Unauthorized Removal Credit"):

For the Unauthorized Removal of any Key Personnel designated in the applicable Statement of Work, the credit amount will be \$25,000.00 per individual if Contractor identifies a replacement approved by the State and assigns the replacement to shadow the Key Personnel who is leaving for a period of at least 30 calendar days before the Key Personnel's removal.

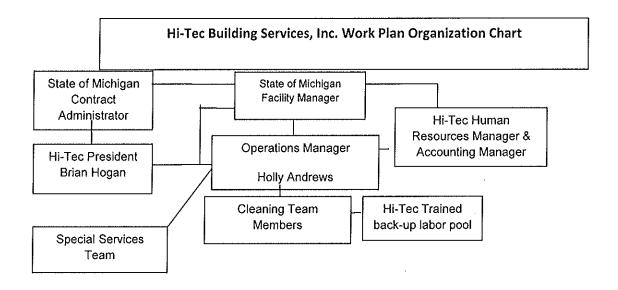
If Contractor fails to assign a replacement to shadow the removed Key Personnel for at least 30 calendar days, in addition to the \$25,000.00 credit specified above, Contractor will credit the State \$833.33 per calendar day for each day of the 30 calendar-day shadow period that the replacement Key Personnel does not shadow the removed Key Personnel, up to \$25,000.00 maximum per individual. The total Unauthorized Removal Credits that may be assessed per Unauthorized Removal and failure to provide 30 calendar days of shadowing will not exceed \$50,000.00 per individual.

Contractor acknowledges and agrees that each of the Unauthorized Removal Credits assessed above: (i) is a reasonable estimate of and compensation for the anticipated or actual harm to the State that may arise from the Unauthorized Removal, which would be impossible or very difficult to accurately estimate; and (ii) may, at the State's option, be credited or set off against any fees or other charges payable to Contractor under this Contract.

The Contractor must identify the Key Personnel, indicate where they will be physically located, describe the functions they will perform, and provide current chronological résumés.

Holly Andrews - Will be responsible for managing onsite employees and making any employee disciplinary, quality control, scheduling, and resolution to issues if necessary

### 3.6 Organizational Chart



# 3.8 Security

The Contractor will be subject the following security procedures:

The contractor must lock and secure the building each night when leaving. Lock-up procedures consist of the following before leaving building:

- 1. Turn off bathroom exhaust fans.
- 2. Turn off all interior lights.
- 3. Check and lock all entrance doors, gates or any other access to the building.
- 4. Properly set security alarm system (where applicable).

In locations that include a security alarm system, the Contractor must also properly set the security alarm when leaving the building. Failure to maintain a secure environment, properly lock the building or set the security alarm (where applicable) will result in a complaint to vendor and possible cancellation of the contract. Any cost incurred from a security service or local police for false alarms caused by failure of the Contractor to properly set the security alarm will be the responsibility of the Contractor. In addition, should the contract be cancelled by default of Contractor, the cost of changing the building locks, providing new keys and re-coding the security alarm, where applicable, will be charged to the Contractor. These costs may be deducted from the final payment due the Contactor.

The Contractor must explain any additional security measures in place to ensure the security of State facilities.

The bidder's staff may be required to make deliveries to or enter State facilities. The bidder must: (a) explain how it intends to ensure the security of State facilities, (b) whether it uses uniforms and ID badges, etc., (c) identify the company that will perform background checks, and (d) the scope of the background checks. The State may require the Contractor's personnel to wear State issued identification badges.

A) The security of State facilities will be ensured by following all security measures/procedures set forth by MDOT B) Hi-Tec uses uniforms and ID badges. C) Background checks are done by State of Michigan and ICHAD and National Sex Offender Registry will perform background check D) Background checks: Step 1: Applicant must submit a completed application package at their interview which contains:

- a. A completed application
- b. A list of two or more references
- c. A list of previous employers
- d. A completed criminal record check permission form

Interviews: Interviews focus on employment background, general knowledge of building services, reason for applying with our company, education, character, criminal violations and other job related questions

Step 2: The Human Resource Manager reviews the application for completeness and ensures all minimum qualifications have been met. Previous employers will be contacted to verify employment dates, job responsibilities and eligibility for re-hire

Step 3: After an applicant has successfully completed steps 1-4, the Human Resource Manager will select the most qualified applicants without questionable background credentials who may be offered employment

Step 4: Random Drug Screen and Background Checks may be ran on all employees

# 4. Project Management

### 4.1 Project Plan

The Contractor will carry out this project under the direction and control of the Michigan Department of Transportation. Within 30 calendar days of the Effective Date, the Contractor must submit a project plan to the Program Manager for final approval. The plan must include: (a) the Contractor's organizational chart with names and title of personnel assigned to the project, which must align with the staffing stated in accepted proposals; and (b) the project breakdown showing sub-projects, tasks, and resources required.

# 4.2 Meetings

Acceptance Meeting - 1 week prior to beginning of contract.

The State may request other meetings, as it deems appropriate.

# 4.3 Reporting

Quality Assurance Programs

At Hi-Tec, quality assurance is of utmost importance. We understand that consistency and reliability in services performed are dependent upon an efficient and effective quality assurance program. This includes thorough training, proactive communication, key performance indicators and inspections.

Operations personnel go through extensive quality assurance training to provide daily, weekly and monthly control of cleanliness.

One of the key ingredients to a successful quality assurance program is communication.

24 hour phone service is provided to management personnel to ensure communication channels are open at all times.

Our evaluations are conducted on a cleanliness rating scale of 1 to 4 which determines whether a quality problem exists (see quality form). Quality control checklists will be completed on an on-going daily and weekly basis. This identifies problems immediately allowing them to be addressed appropriately.

Quality assurance visits are scheduled and unscheduled to review quality in the facilities and findings are reviewed to determine if a course of action needs to commence. This dual approach to quality allows us to eliminate most quality issues before they become problems. All quality reports will be maintained in our files as required during the term of the contract.

# **Hot Sheets**

Hot sheets are a daily quality control report that the Site Supervisors execute during shift quality control checks. The Site Supervisors focus on items such as: high/low dusting, baseboard vacuum and cleaning, light switches, vents, kick plates, door handles, chair bases, trash cans, walls and floor care cleaning. This report is explained to the cleaner responsible for the area and directions given for completion the following day

### 5. Ordering

# 5.1 Authorizing Document

The appropriate authorizing document for the Contract will be a Blanket Purchase Order.

### 6. Invoice and Payment

# 6.1 Invoice Requirements

Contractor is to submit billing for Daily, Weekly, and Monthly Services at the close of each calendar month. Contractor is to submit separate billings for Quarterly and/or Semi-Annual Services upon completion of the service. Submit invoices to:

Michigan Department of Transportation Jackson Transportation Service Center Attn: Eva Neubecker 2750 N. Elm Rd. Jackson, MI 49201 NeubeckerE@michigan.gov

All invoices submitted to the State must include: (a) date; (b) purchase order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); and (g) total price. Overtime, holiday pay, and travel expenses will not be paid.

# 6.2 Payment Methods

The State will make payment for Contract Activities Contractor will be paid by purchase order for each approved billing received.

# 7. Liquidated Damages

Late or improper completion of the Contract Activities will cause loss and damage to the State and it would be impracticable and extremely difficult to fix the actual damage sustained by the State. Therefore, if there is late or improper completion of the Contract Activities the State is entitled to collect liquidated damages in the amount of \$5,000 and an additional \$200 per day for each day Contractor fails to remedy the late or improper completion of the Work.



# MAINTENANCE, REPAIR & OPERATIONS (MRO) LOCATION SPECIFICATION SHEET (LSS) – JANITORIAL SERVICE

# PART I-A - PLACE OF PERFORMANCE

CON	TRACT INFOR	RMATION			
CONTRACT START DATE:	07/01/15		CONTRACT END DATE:	09/30/17	
NUMBER OF EXTENSION OPTIONS:	Two (2) year, 3 Month contract with two (2) one (1) year options to extend.				
CONTRACTING AGENCY NAME:	Michigan Dep	artment of Tran	sportation		
BUILDING NAME AND NUMBER:	Jackson TSC				
BUILDING ADDRESS:	2750 N. Elm F	Road, Jackson,	MI 49201		
TERRITORY / REGION / COUNTY:	University Reg	gion/Jackson Co	ounty		
PROCUREMENT CONTACT INFORMATION					
PROCUREMENT OFFICE NAME:	Mark Morrison	Mark Morrison			
PROCUREMENT OFFICE CONTACT NAME:	Mark Morrison		PHONE No.:	517-241-2343	
PROCUREMENT OFFICE CONTACT E-MAIL:	Morrisonm@Mid	chigan.gov	FAX No.:	517-373-9466	
PROJECT MANAGER / CONTRACT ADMINISTRATOR (CA) NAME:	Eva Neubecke	r	PHONE No.:	517 780-7540	
CCI CONTACT E-MAIL:	NeubeckerE@	michigan.gov	FAX No.:	517 780-5099	
BUILDING L	OCATION IN	FORMATION			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	Mon - Fri OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS: 6:00 am - 4:30 p			6:00 am – 4:30 pm	
NUMBER OF WORKSTATIONS AND/OR EMPLOYEES:	26 APPROXIMATE VISITOR POPULATION:		15		

IDENTIFY DAYS OF CLEANING SERVICE: WEEKLY/MONTHLY/QUARTERLY SERVICES:	1	IDENTIFY HOURS OF CLEANING SERVICE:	2 x per week;	
		J JEER WILL	After 4:30 pm	
IDENTIFY DAYS OF CLEANING SERVICE:	Saturday/	IDENTIFY HOURS OF	6:00 am - 6:00 pm	
SEMI-ANNUAL SERVICES:	Sunday	CLEANING SERVICE:	0.00 am = 0.00 pm	
TOTAL BUILDING SQ. FT. TO BE CLEANED:	7,702 sq. ft.	NUMBER of STORIES: One		
TOTAL SQ. FT. of CARPET to BE CLEANED:	6,217 sq. ft.	LIST AREA(S): Conference F	Rooms, Offices, Halls	
TOTAL SQ. FT. of "HIGH TRAFFIC" CARPET AREA(s) TO BE CLEANED:	1,700 sq. ft.	,700 sq. ft. LIST AREA(S): Entrances, Hallways, Conference		
TOTAL SQ. FT. OF VINYL TO BE CLEANED:	: 1,077 sq. ft. LIST AREA(S): Entrances, Hallways, Break Roo			
TOTAL SQ. FT. OF CERAMIC TO BE CLEANED:	: 408 sq. ft. LIST AREA(S): Restrooms			
TOTAL SQ. FT. OF CONCRETE TO BE CLEANED:	11 CA #			
NUMBER of RESTROOMS IN BUILDING:	2	NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):	OR 6	
Is window cleaning to be included on this contract?		YES		
Is light fixture cleaning to be included on this contract?	YES			
Does location have child play area(s), gymnasium, and locker room? If so, please identify along with cleaning standard.	No			
What is the RECOMMENDED Level of Insurance Risk for this Contract?	SEE ATTACHED for requirements Proof of insurance due prior to contract award.			
ADDITIONAL INFORMATION: Include additional building information, including but not limited to known building environmental issues that Bidder should be aware of in performing janitorial services for this location.	N/A			

Cleaning Task Frequencies for Weekly Services: Two (2) times per week, on Wednesdays and Weekend.



# MAINTENANCE, REPAIR & OPERATIONS (MRO) LOCATION SPECIFICATION SHEET (LSS) – JANITORIAL SERVICE

# PART I-B - PLACE OF PERFORMANCE

CONTRACT INFORMATION						
CONTRACT START DATE:		MATION	CONTRACT			
CONTRACT START DATE:	07/01/15		CONTRACT END DATE:	09/30/17		
NUMBER OF EXTENSION OPTIONS:	Two (2) year, to extend.	Two (2) year, 3 Month contract with two (2) one (1) year options to extend.				
CONTRACTING AGENCY NAME:	Michigan Dep	artment of Tran	sportation			
BUILDING NAME AND NUMBER:	Special Crews	Facility		,		
BUILDING ADDRESS:	800 Chanter F	toad, Jackson,	MI 49201	***************************************		
TERRITORY / REGION / COUNTY:	University Reg	ion/Jackson Co	ounty			
PROCUREMENT CONTACT INFORMATION						
PROCUREMENT OFFICE NAME:	Mark Morrison					
PROCUREMENT OFFICE CONTACT NAME:	Mark Morrison		PHONE No.:	517-241-2343		
PROCUREMENT OFFICE CONTACT E-MAIL:	Morrisonm@Mic	higan.gov	FAX No.:	517-373-9466		
PROJECT MANAGER / CONTRACT ADMINISTRATOR (CA) NAME:	Eva Neubecke	Eva Neubecker PHONE No.:				
CCI CONTACT E-MAIL:	NeubeckerE@michigan.gov FAX No.:			517-780-5099		
BUILDING L	OCATION INF	ORMATION				
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	Mon - Fri OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:		6:00 am – 4:30 pm			

NUMBER OF WORKSTATIONS AND/OR EMPLOYEES:	11	APPROXIMATE VISITOR POPULATION:	5	
IDENTIFY DAYS OF CLEANING SERVICE: WEEKLY/MONTHLY/QUARTERLY SERVICES	Weekends	IDENTIFY HOURS OF CLEANING SERVICE:  After 2:30		
IDENTIFY DAYS OF CLEANING SERVICE:  SEMI-ANNUAL/ANNUAL SERVICES:	Saturday/ Sunday	IDENTIFY HOURS OF CLEANING SERVICE: 6:00 am - 6:0		
TOTAL BUILDING SQ. FT. TO BE CLEANED:	3807sq. ft.	NUMBER OF STORIES:	One	
TOTAL SQ. FT. OF CARPET TO BE CLEANED:	2085 sq. ft.	LIST AREA(S): Conference Rooms, Offices, Back Hall		
TOTAL SQ. FT. of "HIGH TRAFFIC" CARPET AREA(S) TO BE CLEANED:	238 sq. ft.	LIST AREA(S): n/a		
TOTAL SQ. FT. OF VINYL TO BE CLEANED:	902 sq. ft.	LIST AREA(S): Entrances, Hallway, Break Room		
TOTAL SQ. FT. OF CERAMIC TO BE CLEANED:	582 sq. ft. LIST AREA(S): Restrooms, Locker Rooms			
TOTAL SQ. FT. OF CONCRETE TO BE CLEANED:	0 sq ft	q ft LIST AREA(S): n/a		
NUMBER OF RESTROOMS IN BUILDING:	2	NUMBER OF TOTAL UNITS I BUILDING RESTROOM(S):	FOR 4	
Is window cleaning to be included on this contract?	YES			
Is light fixture cleaning to be included on this contract?	YES			
Does location have child play area(s), gymnasium, and locker room? If so, please identify along with cleaning standard.	No			
What is the RECOMMENDED Level of Insurance Risk for this Contract?	SEE ATTACHED for requirements Proof of insurance due prior to contract award.			

ADDITIONAL INFORMATION: Include additional building information, including but not limited to known building environmental issues that Bidder should be aware of in performing janitorial services for this location.	N/A

Cleaning Task Frequencies for Weekly Services: One (1) day per week, weekends only.



# MAINTENANCE, REPAIR & OPERATIONS (MRO) LOCATION SPECIFICATION SHEET (LSS) – JANITORIAL SERVICE

# PART I-C - PLACE OF PERFORMANCE

CONTRACT INFORMATION				
CONTRACT START DATE:	07/01/15		CONTRACT END DATE:	09/30/17
NUMBER OF EXTENSION OPTIONS:	Two (2) year to extend.	Two (2) year, 3 Month contract with two (2) one (1) year options to extend.		
CONTRACTING AGENCY NAME:	Michigan De	partment of Tra	nsportation	
BUILDING NAME AND NUMBER:	Jackson M &	T Lab		
BUILDING ADDRESS:	2800 N. Elm	Road, Jackson	, MI 49201	
TERRITORY / REGION / COUNTY:	University Re	University Region/Jackson County		
PROCUREMENT CONTACT INFORMATION				
PROCUREMENT OFFICE NAME:	Mark Morrison			
PROCUREMENT OFFICE CONTACT NAME:	Mark Morriso	n	PHONE No.:	517-241-2343
PROCUREMENT OFFICE CONTACT E-MAIL:	Morrisonm@N	ichigan.gov	FAX No.:	517-373-9466
PROJECT MANAGER / CONTRACT ADMINISTRATOR (CA) NAME:	Eva Neubeck	er	PHONE No.:	517-780-7540
CCI CONTACT E-MAIL:	NeubeckerE@	michigan.gov	FAX No.:	517 780-5099
BUILDING LOCATION INFORMATION				
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	Mon - Fri OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:		6:00 am - 4:30 pm	

NUMBER OF WORKSTATIONS AND/OR EMPLOYEES:	I G	APPROXIMATE VISITOR POPULATION:	5	
IDENTIFY DAYS OF CLEANING SERVICE: WEEKLY/MONTHLY/QUARTERLY SERVICES:	\Meekends	IDENTIFY HOURS OF CLEANING SERVICE:	1 x per wee	
IDENTIFY DAYS OF CLEANING SERVICE: SEMI-ANNUAL/ANNUAL SERVICES:	Saturday/ Sunday	IDENTIFY HOURS OF CLEANING SERVICE:	6:00 am – 6:0	
TOTAL BUILDING SQ. FT. TO BE CLEANED:	1862 sq. ft.	NUMBER OF STORIES:	One	
TOTAL SQ. FT. of CARPET TO BE CLEANED:	1018 sq. ft.	LIST AREA(S): conf room, or	ffices, back hall	s
TOTAL SQ. FT. OF "HIGH TRAFFIC" CARPET AREA(S) TO BE CLEANED:	680 sq. ft.	LIST AREA(S): break room, supervisor's office	main lobby,	
TOTAL SQ. FT. OF VINYL TO BE CLEANED:	844 sq. ft.	q. ft. LIST AREA(S): entrances, hallway, rest rooms		ms
TOTAL SQ. FT. OF CERAMIC TO BE CLEANED:	0	LIST AREA(S): n/a	N	
TOTAL SQ. FT. OF CONCRETE TO BE CLEANED:	0 sq ft	LIST AREA(S): n/a		
NUMBER OF RESTROOMS IN BUILDING:	3	NUMBER OF TOTAL UNITS F BUILDING RESTROOM(S):	or 3	3
Is window cleaning to be included on this contract?	YES			
Is light fixture cleaning to be included on this contract?	YES			<del>/</del>
Does location have child play area(s), gymnasium, and locker room? If so, please identify along with cleaning standard.	No			
What is the RECOMMENDED Level of Insurance Risk for this Contract?	SEE ATTACHED for requirements Proof of insurance due prior to contract award.			

DDITIONAL INFORMATION: Include dditional building information, including but ot limited to known building environmental sues that Bidder should be aware of in erforming janitorial services for this location.	N/A

Cleaning Task Frequencies for Weekly Services: One (1) day per week, weekends only.

# PART II - CLEANING TASK RESPONSIBILITIES

# A. <u>WEEKLY SERVICES:</u>

# **ROOM CLEANING**

- 1. Empty waste receptacles, replace liners, and remove waste to designated area.
- 2. Wash or damp wipe, inside and outside, all waste receptacles presenting a soiled or odorous condition.
- 3. Dust mop all non-carpeted floors. Damp mop all spills.
- 4. Damp mop and shine all high traffic vinyl floors.
- 5. Thoroughly vacuum all high traffic carpeted floors and carpeted mats. (Refer to General Definitions for quality of care expected.)
- 6. Spot clean all carpeted areas.
- 7. Clean and disinfect drinking fountains. Wipe dry.
- 8. Clean and polish all entrance glass and pass-thru glass at reception.
- 9. Move all chairs and clean floor area underneath. Replace chairs in proper place.
- 10. Remove all mats and runners and clean floor underneath.
- 11. Clean by most appropriate means all furniture and counters.
- 12. Empty exterior ashtrays/trash receptacles, replace liners, and clean all general areas including entrances.
- 13. Disinfect all table surfaces and counter tops.
- 14. Empty exterior ashtrays/trash receptacles, replace liners, and clean all general areas including entrances.
- 15. Dust high and low, including clocks, all surfaces on which dust gathers.
- 16. Thoroughly vacuum all carpeted floors, including corners and underneath partitions.
- 17. Clean all mats and runners by best means. Replace all mats and runners.
- 18. Clean all cleared desk and counter top areas with approved desk/ counter cleaner.
- 19. Remove all cobwebs, clean baseboards.
- 20. Wet mop, scrub, and shine all vinyl floors.
- 21. Clean switches and kick plates.

# **BREAK ROOM**

- 1. Empty waste receptacles, replace liners, and remove waste to designated area.
- 2. Refill towel dispensers as needed.\*\* (See section: Replenishable Supplies)
- 3. Sweep and damp mop vinyl floor.
- 4. Damp wipe counter tops and table tops.
- 5. Check chairs for spills/stains; Vacuum chairs and spot clean when needed.
- 6. Empty coffee maker of coffee and grounds/filter, if any. Wipe off machine and serving area.
- 7. Clean and sanitize sink, polish fixtures.
- 8. Wipe interior and exterior surfaces of microwave/s.
- 9. Clean all visible spots from front of cabinetry and outer surface of refrigerator & stove.

# RESTROOMS

- 1. Empty waste receptacles, replace liners, and remove waste to designated area
- 2. Clean and sanitize all units.
- 3. Clean mirrors and counters. Polish chrome.
- 4. Refill dispensers as needed.\*\* (See section: Replenishable Supplies)
- 5. Empty and disinfect all sanitary napkin receptacles.
- 6. Sweep and damp mop floors with a germicidal solution paying special attention around wash bowls, toilets, and urinals.
- 7. Clean switch, door, and kick plates.
- 8. Maintain floor traps free of odor.
- 9. Clean all walls and doors with germicidal solution, making sure to thoroughly rinse.
- 10. Thoroughly clean floors with germicidal solution, with special attention to grouting, corners of floor, baseboards, and stalls.
- 11. With germicidal solution, spot clean walls around sinks, waste receptacles, behind urinals and toilets. Also wipe handicap rails.
- 12. Dust all surfaces, ledges, etc.

# B. MONTHLY SERVICES

Monthly services will generally be performed concurrently with weekly services.

# **ROOM CLEANING**

- 1. Spot clean walls, doors, etc., removing all cobwebs, finger prints, smears and stains.
  - 2. Clean partition glass.

# **RESTROOMS**

1. Wash with germicidal solution entrance doorways, ledges, etc.

# C. <u>SEMI-ANNUAL SERVICES</u>

Schedule to be set up with Facility Manager at beginning of contract period. Any deviation from established schedule must be <u>pre-approved</u> by Facility Manager. Each of the following services is to be priced separately from general janitorial (housekeeping) services.

- 1. Strip & wax all vinyl/tile surfaced floors.
- 2. Scrub restroom floors.
- 3. Clean all windows inside and out.
- 4. Vacuum fabric partition walls.
- 5. Vacuum heating outlets, cold air returns, and air diffusers.
- 6. Shampoo or steam clean carpets.
- 7. Dust/vacuum window blinds.
- 8. Clean light fixture lenses.
- 9. Wash and disinfect all waste receptacles (inside & outside)

# \*\* RESPONSIBITY FOR FURNISHING REPLENISHABLE SUPPLIES \*\*

Paper towels	X by agency	Toilet tissue	X by agency
Hand soap	X by agency	Plastic liners	X_ by agency

# PART VII - PRICING SHEET SUMMARY

Quoted prices are to include the daily, weekly and monthly services only, outlined in the specifications:

Description:	Estimated	(Multiply times estimated weekly price times 12 months)	
	price per month		
Janitorial Services	1,405.00	16,860.00	

# **Periodic Services**

Quote your price to perform these periodic services as outlined in the attached specifications.

The price for periodic services are not to be included in the monthly price above.

The vendor is required to submit a separate billing as services are performed.

Payment will be issued only after services are satisfactorily completed.

Description: Periodic Services	Estimated Services	Price per Service	(Multiply price per service times number of services)
Semi-Annual Services:			
Strip and wax all vinyl/tile surfaced floors.	2	375.00	750.00
2. Scrub restrooms floors	2	75.00	150.00
3. Clean all windows – inside and outside	2	385.00	770.00
4. Vacuum fabric partition walls	2	75.00	150.00
5. Clean air diffusers	2	75.00	150.00
6. Clean carpet – full contract area	2	745.00	1,490.00
7. Dust/vacuum window blinds	2	285.00	570.00
8. Clean light fixture lenses	2	280.00	560.00
9. Wash and disinfect all waste receptacles (inside and outside)	2	125.00	250.00

TOTAL ONE YEAR CONTRACT PRICE: \$ 21,700,00
(Add price for General Janitorial plus price for all Periodic Services in shaded areas above).
Company Name: Hi-Tec Building Services
Vendor ID or SS#: 38-3086608
1
Vendor Signature:
Date: <u>2-26-15</u> Telephone #: <u>616-662-1623</u>
Cell Phone #: 616-437-3234 E-Mail: bhogan@hitec-serivces.com
$\rightarrow \Lambda$
Authorized signature:

\*Signature indicates acceptance to specifications, terms and conditions.



# STATE OF MICHIGAN

# STANDARD CONTRACT TERMS

This STANDARD CONTRACT ("Contract") is agreed to between the State of Michigan (the "State") and Hi-Tec Building Services, Inc. ("Contractor"), a Michigan corporation. This Contract is effective on July 1, 2015 ("Effective Date"), and unless terminated, expires on September 30, 2017.

This Contract may be renewed for up to [2] additional 1 year period(s). Renewal must be by written agreement of the parties and will automatically extend the Term of this Contract.

The parties agree as follows:

 Duties of Contractor. Contractor must perform the services and provide the deliverables described in Exhibit A – Statement of Work (the "Contract Activities"). An obligation to provide delivery of any commodity is considered a service and is a Contract Activity.

Contractor must furnish all labor, equipment, materials, and supplies necessary for the performance of the Contract Activities, and meet operational standards, unless otherwise specified in Exhibit A.

Contractor must: (a) perform the Contract Activities in a timely, professional, safe, and workmanlike manner consistent with standards in the trade, profession, or industry; (b) meet or exceed the performance and operational standards, and specifications of the Contract; (c) provide all Contract Activities in good quality, with no material defects; (d) not interfere with the State's operations; (e) obtain and maintain all necessary licenses, permits or other authorizations necessary for the performance of the Contract; (f) cooperate with the State, including the State's quality assurance personnel, and any third party to achieve the objectives of the Contract; (g) return to the State any State-furnished equipment or other resources in the same condition as when provided when no longer required for the Contract; (h) not make any media releases without prior written authorization from the State; (i) assign to the State any claims resulting from state or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the Contract; (j) comply with all State physical and IT security policies and standards which will be made available upon request; and (k) provide

the State priority in performance of the Contract except as mandated by federal disaster response requirements. Any breach under this paragraph is considered a material breach.

Contractor must also be clearly identifiable while on State property by wearing identification issued by the State, and clearly identify themselves whenever making contact with the State.

2. Notices. All notices and other communications required or permitted under this Contract must be in writing and will be considered given and received: (a) when verified by written receipt if sent by courier; (b) when actually received if sent by mail without verification of receipt; or (c) when verified by automated receipt or electronic logs if sent by facsimile or email.

If to State:	If to Contractor:
Mark Morrison	Holly Andrews
425 W. Ottawa	6578 Roger Dr.
P.O. Box 30050	Jenison, MI 49428
Lansing, MI 48909	HAndrews@hitec-services.com
MorrisonM@michigan.gov	269-217-7035
517-241-2343	

3. Contract Administrator. The Contract Administrator for each party is the only person authorized to modify any terms and conditions of this Contract (each a "Contract Administrator"):

State:	Contractor:
Mark Morrison	Brian Hogan
425 W. Ottawa	6578 Roger Dr.
P.O. Box 30050	Jenison, MI 49428
Lansing, MI 48909	Bhogan@hitec-services.com
MorrisonM@michigan.gov	(616) 437-3234
517-241-2343	

4. Program Manager. The Program Manager for each party will monitor and coordinate the day-to-day activities of the Contract (each a "Program Manager"):

State:	I Contractor:
Eva Neubecker	Holly Andrews
2750 N. Elm Rd.	6578 Roger Dr.
Jackson, MI 49201	Jenison, MI 49428
NeubeckerE@michigan.gov	HAndrews@hitec-services.com
(517) 780-7540	269-217-7035

- 5. Performance Guarantee. Contractor must at all times have financial resources sufficient, in the opinion of the State, to ensure performance of the Contract and must provide proof upon request. The State may require a performance bond (as specified in Exhibit A) if, in the opinion of the State, it will ensure performance of the Contract.
- 6. Insurance Requirements. Contractor must maintain the insurances identified below and is responsible for all deductibles. All required insurance must: (a) protect the State from claims that may arise out of, are alleged to arise out of, or result from Contractor's or a subcontractor's performance; (b) be primary and non-contributing to any comparable liability insurance (including self-insurance) carried by the State; and (c) be provided by an company with an A.M. Best rating of "A" or better and a financial size of VII or better.

Insurance Type	Additional Requirements
Commercial General L	iability Insurance
Minimal Limits:  \$1,000,000 Each Occurrence Limit  \$1,000,000 Personal & Advertising Injury Limit \$2,000,000 General Aggregate Limit  \$2,000,000 Products/Completed Operations	Contractor must have their policyendorsed to add "the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents" as additional insureds using endorsement CG 20 10 11 85, or both CG 2010 07 04 and CG 2037 07 0.
Umbrella or Excess I	Liability Insurance

# Minimal Limits:

\$5,000,000 General Aggregate

Contractor must have their policy endorsed to add "the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents" as additional insureds.

# **Automobile Liability Insurance**

# Minimal Limits:

\$1,000,000 Per Occurrence

# Workers' Compensation Insurance

# Minimal Limits:

Coverage according to applicable laws governing work activities.

Waiver of subrogation, except where waiver is prohibited by law.

# **Employers Liability Insurance**

# Minimal Limits:

\$500,000 Each Accident

\$500,000 Each Employee by Disease

\$500,000 Aggregate Disease.

# **Property Insurance**

Property Insurance covering any loss or damage to the State-owned office space used by Contractor for any reason under this Contract, and the State-owned equipment, software and other contents of the office space, including without limitation, those contents used by Contractor to provide the Services to the State, up to its replacement value, where the office space and its contents are under the care, custody and control of Contractor. The State must be endorsed on the policy as a loss payee as its interests appear.

If any of the required policies provide claim-made coverage, the Contractor must: (a) provide coverage with a retroactive date before the effective date of the contract or the beginning of contract work; (b) maintain coverage and provide evidence of coverage for at least three (3) years after completion of the contract of work; and (c) if coverage is canceled or not renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, Contractor must purchase extended reporting coverage for a minimum of three (3) years after completion of work.

Contractor must: (a) provide insurance certificates to the Contract Administrator, containing the agreement or purchase order number, at Contract formation and within 20 calendar days of the expiration date of the applicable policies; (b) require that subcontractors maintain the required insurances contained in this Section; (c) notify the Contract Administrator within 5 business days if any insurance is cancelled; and (d) waive all rights against the State for damages covered by insurance. Failure to maintain the required insurance does not limit this waiver.

This Section is not intended to and is not be construed in any manner as waiving, restricting or limiting the liability of either party for any obligations under this Contract (including any provisions hereof requiring Contractor to indemnify, defend and hold harmless the State).

- 7. Reserved.
- 8. Reserved.
- 9. Independent Contractor. Contractor is an independent contractor and assumes all rights, obligations and liabilities set forth in this Contract. Contractor, its employees, and agents will not be considered employees of the State. No partnership or joint venture relationship is created by virtue of this Contract. Contractor, and not the State, is responsible for the payment of wages, benefits and taxes of Contractor's employees and any subcontractors. Prior performance does not modify Contractor's status as an independent contractor.

- 10. Subcontracting. Contractor may not delegate any of its obligations under this Contract.
- Staffing. The State's Contract Administrator may require Contractor to remove or reassign personnel by providing a notice to Contractor.
- 12. Background Checks. Upon request, Contractor must perform background checks on all employees and subcontractors and its employees prior to their assignment. The scope is at the discretion of the State and documentation must be provided as requested. Contractor is responsible for all costs associated with the requested background checks. The State, in its sole discretion, may also perform background checks.
- 13. Assignment. Contractor may not assign this Contract to any other party without the prior approval of the State. Upon notice to Contractor, the State, in its sole discretion, may assign in whole or in part, its rights or responsibilities under this Contract to any other party. If the State determines that a novation of the Contract to a third party is necessary, Contractor will agree to the novation, provide all necessary documentation and signatures, and continue to perform, with the third party, its obligations under the Contract.
- 14. Change of Control. Contractor will notify, at least 90 calendar days before the effective date, the State of a change in Contractor's organizational structure or ownership. For purposes of this Contract, a change in control means any of the following: (a) a sale of more than 50% of Contractor's stock; (b) a sale of substantially all of Contractor's assets; (c) a change in a majority of Contractor's board members; (d) consummation of a merger or consolidation of Contractor with any other entity; (e) a change in ownership through a transaction or series of transactions; (f) or the board (or the stockholders) approves a plan of complete liquidation. A change of control does not include any consolidation or merger effected exclusively to change the domicile of Contractor, or any transaction or series of transactions principally for bona fide equity financing purposes.

In the event of a change of control, Contractor must require the successor to assume this Contract and all of its obligations under this Contract.

- 15. Ordering. Contractor is not authorized to begin performance until receipt of authorization as identified in Exhibit A.
- 16. Acceptance. Contract Activities are subject to inspection and testing by the State within 30 calendar days of the State's receipt of them ("State Review Period"), unless otherwise provided in Exhibit A. If the Contract Activities are not fully accepted by the State, the State will notify Contractor by the end of the State Review Period that either: (a) the Contract Activities are accepted, but noted deficiencies must be corrected; or (b) the Contract Activities are rejected. If the State finds material deficiencies, it may: (i) reject the Contract Activities without performing any further inspections; (ii) demand performance at no additional cost; or (iii) terminate this Contract in accordance with Section 20, Termination for Cause.

Within 10 business days from the date of Contractor's receipt of notification of acceptance with deficiencies or rejection of any Contract Activities, Contractor must cure, at no additional cost, the deficiency and deliver unequivocally acceptable Contract Activities to the State. If acceptance with deficiencies or rejection of the Contract Activities impacts the content or delivery of other non-completed Contract Activities, the parties' respective Program Managers must determine an agreed to number of days for re-submission that minimizes the overall impact to the Contract. However, nothing herein affects, alters, or relieves Contractor of its obligations to correct deficiencies in accordance with the time response standards set forth in this Contract.

If Contractor is unable or refuses to correct the deficiency within the time response standards set forth in this Contract, the State may cancel the order in whole or in part. The State, or a third party identified by the State, may perform the Contract Activities and recover the difference between the cost to cure and the Contract price plus an additional 10% administrative fee.

17. Terms of Payment. Invoices must conform to the requirements communicated from time-to-time by the State. All undisputed amounts are payable within 45 days of the State's receipt. Contractor may only charge for Contract Activities performed as specified in Exhibit A. Invoices must include an itemized statement of all charges. The State is exempt from State sales tax for direct purchases and may be exempt from federal excise tax, if Services purchased under this Agreement are for the State's exclusive use. Notwithstanding the foregoing, all prices are inclusive of taxes, and Contractor is responsible for all sales, use and excise taxes, and any other similar taxes, duties and charges of any kind imposed by any federal, state, or local governmental entity on any amounts payable by the State under this Contract.

The State has the right to withhold payment of any disputed amounts until the parties agree as to the validity of the disputed amount. The State will notify Contractor of any dispute within a reasonable time. Payment by the State will not constitute a waiver of any rights as to Contractor's continuing obligations, including claims for deficiencies or substandard Contract Activities. Contractor's acceptance of final payment by the State constitutes a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed.

The State will only disburse payments under this Contract through Electronic Funds Transfer (EFT). Contractor must register with the State at <a href="http://www.michigan.gov/cpexpress">http://www.michigan.gov/cpexpress</a> to receive electronic fund transfer payments. If Contractor does not register, the State is not liable for failure to provide payment.

Without prejudice to any other right or remedy it may have, the State reserves the right to set off at any time any amount then due and owing to it by Contractor against any amount payable by the State to Contractor under this Contract.

- 18. Liquidated Damages. Liquidated damages, if applicable, will be assessed as described in Exhibit A.
- 19. Stop Work Order. The State may suspend any or all activities under the Contract at any time. The State will provide Contractor a written stop work order detailing the suspension. Contractor must comply with the stop work order upon receipt. Within 90 calendar days, or any longer period agreed to by Contractor, the State will either:

  (a) issue a notice authorizing Contractor to resume work, or (b) terminate the Contract or purchase order. The State will not pay for Contract Activities, Contractor's lost profits, or any additional compensation during a stop work period.
- 20. Termination for Cause. The State may terminate this Contract for cause, in whole or in part, if Contractor, as determined by the State: (a) endangers the value, integrity, or security of any location, data, or personnel; (b) becomes insolvent, petitions for bankruptcy court proceedings, or has an involuntary bankruptcy proceeding filed against it by any creditor; (c) engages in any conduct that may expose the State to liability; (d) breaches any of its material duties or obligations; or (e) fails to cure a breach within the time stated in a notice of breach. Any reference to specific breaches being material breaches within this Contract will not be construed to mean that other breaches are not material.

If the State terminates this Contract under this Section, the State will issue a termination notice specifying whether Contractor must: (a) cease performance immediately, or (b) continue to perform for a specified period. If it is later determined that Contractor was not in breach of the Contract, the termination will be deemed to have been a Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in Section 24, Termination for Convenience.

The State will only pay for amounts due to Contractor for Contract Activities accepted by the State on or before the date of termination, subject to the State's right to set off any amounts owed by the Contractor for the State's reasonable costs in terminating this Contract. The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees, court costs, transition costs, and any costs the State incurs to procure the Contract Activities from other sources.

- 21. Termination for Convenience. The State may immediately terminate this Contract in whole or in part without penalty and for any reason, including but not limited to, appropriation or budget shortfalls. The termination notice will specify whether Contractor must: (a) cease performance of the Contract Activities immediately, or (b) continue to perform the Contract Activities in accordance with Section 22, Transition Responsibilities. If the State terminates this Contract for convenience, the State will pay all reasonable costs, as determined by the State, for State approved Transition Responsibilities.
- 22. Transition Responsibilities. Upon termination or expiration of this Contract for any reason, Contractor must, for a period of time specified by the State (not to exceed 90 calendar days), provide all reasonable transition assistance requested by the State, to allow for the expired or terminated portion of the Contract Activities to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Contract Activities to the State or its designees. Such transition assistance may include, but is not limited to: (a) continuing to perform the Contract Activities at the established Contract rates; (b) taking all reasonable and necessary measures to transition performance of the work, including all applicable Contract Activities, training, equipment, software, leases, reports and other documentation, to the State or the State's designee; (c) taking all necessary and appropriate steps, or such other action as the State may direct, to preserve, maintain, protect, or return to the State all materials, data, property, and confidential information provided directly or indirectly to Contractor by any entity, agent, vendor, or employee of the State; (d) transferring title in and delivering to the State, at the State's discretion, all completed or partially completed deliverables prepared under this Contract as of the Contract termination date; and (e) preparing an accurate accounting from which the State and Contractor may reconcile all outstanding accounts (collectively, "Transition Responsibilities"). This Contract will automatically be extended through the end of the transition period.
- 23. General Indemnification. Contractor must defend, indemnify and hold the State, its departments, divisions, agencies, offices, commissions, officers, and employees harmless, without limitation, from and against any and all actions, claims, losses, liabilities, damages, costs, attorney fees, and expenses (including those required to establish the right to indemnification), arising out of or relating to: (a) any breach by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable) of any of the promises, agreements, representations, warranties, or insurance requirements contained in this Contract; (b) any infringement, misappropriation, or other violation of any intellectual property right or other right of any third party; (c) any bodily injury, death, or damage to real or tangible personal property occurring wholly or in part due to action or inaction by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable); and (d) any acts or omissions of Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable).

The State will notify Contractor in writing if indemnification is sought; however, failure to do so will not relieve Contractor, except to the extent that Contractor is materially prejudiced. Contractor must, to the satisfaction of the State, demonstrate its financial ability to carry out these obligations.

The State is entitled to: (i) regular updates on proceeding status; (ii) participate in the defense of the proceeding; (iii) employ its own counsel; and to (iv) retain control of the defense if the State deems necessary. Contractor will not, without the State's written consent (not to be unreasonably withheld), settle, compromise, or consent to the entry of any judgment in or otherwise seek to terminate any claim, action, or proceeding. To the extent that any

State employee, official, or law may be involved or challenged, the State may, at its own expense, control the defense of that portion of the claim.

Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. An attorney designated to represent the State may not do so until approved by the Michigan Attorney General and appointed as a Special Assistant Attorney General.

- 24. Infringement Remedies. If, in either party's opinion, any piece of equipment, software, commodity, or service supplied by Contractor or its subcontractors, or its operation, use or reproduction, is likely to become the subject of a copyright, patent, trademark, or trade secret infringement claim, Contractor must, at its expense: (a) procure for the State the right to continue using the equipment, software, commodity, or service, or if this option is not reasonably available to Contractor, (b) replace or modify the same so that it becomes non-infringing; or (c) accept its return by the State with appropriate credits to the State against Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.
- 25. Limitation of Liability. The State is not liable for consequential, incidental, indirect, or special damages, regardless of the nature of the action.
- 26. Disclosure of Litigation, or Other Proceeding. Contractor must notify the State within 14 calendar days of receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "Proceeding") involving Contractor, a subcontractor, or an officer or director of Contractor or subcontractor, that arises during the term of the Contract, including: (a) a criminal Proceeding; (b) a parole or probation Proceeding; (c) a Proceeding under the Sarbanes-Oxley Act; (d) a civil Proceeding involving: (1) a claim that might reasonably be expected to adversely affect Contractor's viability or financial stability; or (2) a governmental or public entity's claim or written allegation of fraud; or (e) a Proceeding involving any license that Contractor is required to possess in order to perform under this Contract.
- 27. State Data. All data and information provided to Contractor by or on behalf of the State, and all data and information derived therefrom, is the exclusive property of the State ("State Data"); this definition is to be construed as broadly as possible. Upon request, Contractor must provide to the State, or a third party designated by the State, all State Data within 10 calendar days of the request and in the format requested by the State. Contractor will assume all costs incurred in compiling and supplying State Data. No State Data may be used for any marketing purposes.
- 28. Non-Disclosure of Confidential Information. The parties acknowledge that each party may be exposed to or acquire communication or data of the other party that is confidential, privileged communication not intended to be disclosed to third parties. The provisions of this Section survive the termination of this Contract.
  - a. Meaning of Confidential Information. For the purposes of this Contract, the term "Confidential Information" means all information and documentation of a party that: (a) has been marked "confidential" or with words of similar meaning, at the time of disclosure by such party; (b) if disclosed orally or not marked "confidential" or with words of similar meaning, was subsequently summarized in writing by the disclosing party and marked "confidential" or with words of similar meaning; and, (c) should reasonably be recognized as confidential information of the disclosing party. The term "Confidential information" does not include any information or documentation that was: (a) subject to disclosure under the Michigan Freedom of Information Act (FOIA); (b) already in the possession of the receiving party without an obligation of confidentiality; (c) developed independently by the receiving party, as demonstrated by the receiving party, without violating the disclosing party's proprietary rights; (d) obtained from a source other than the disclosing party without an obligation of confidentiality; or, (e) publicly available when received, or thereafter became publicly available (other than through any unauthorized disclosure by, through, or on behalf of, the receiving party). For

purposes of this Contract, in all cases and for all matters, State Data is deemed to be Confidential Information.

- b. Obligation of Confidentiality. The parties agree to hold all Confidential Information in strict confidence and not to copy, reproduce, sell, transfer, or otherwise dispose of, give or disclose such Confidential Information to third parties other than employees, agents, or subcontractors of a party who have a need to know in connection with this Contract or to use such Confidential Information for any purposes whatsoever other than the performance of this Contract. The parties agree to advise and require their respective employees, agents, and subcontractors of their obligations to keep all Confidential Information confidential. Disclosure to a subcontractor is permissible where: (a) use of a subcontractor is authorized under this Contract; (b) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the subcontractor's responsibilities; and (c) Contractor obligates the subcontractor in a written contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor or any subcontractor may be required to execute a separate agreement to be bound by the provisions of this Section.
- c. <u>Cooperation to Prevent Disclosure of Confidential Information</u>. Each party must use its best efforts to assist the other party in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the foregoing, each party must advise the other party immediately in the event either party learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Contract and each party will cooperate with the other party in seeking injunctive or other equitable relief against any such person.
- d. Remedies for Breach of Obligation of Confidentiality. Each party acknowledges that breach of its obligation of confidentiality may give rise to irreparable injury to the other party, which damage may be inadequately compensable in the form of monetary damages. Accordingly, a party may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies which may be available, to include, in the case of the State, at the sole election of the State, the immediate termination, without liability to the State, of this Contract or any Statement of Work corresponding to the breach or threatened breach.
- e. <u>Surrender of Confidential Information upon Termination</u>. Upon termination of this Contract or a Statement of Work, in whole or in part, each party must, within 5 calendar days from the date of termination, return to the other party any and all Confidential Information received from the other party, or created or received by a party on behalf of the other party, which are in such party's possession, custody, or control; provided, however, that Contractor must return State Data to the State following the timeframe and procedure described further in this Contract. Should Contractor or the State determine that the return of any non-State Data Confidential Information is not feasible, such party must destroy the non-State Data Confidential Information and must certify the same in writing within 5 calendar days from the date of termination to the other party.
- 29. Records Maintenance, Inspection, Examination, and Audit. The State or its designee may audit Contractor to verify compliance with this Contract. Contractor must retain, and provide to the State or its designee and the auditor general upon request, all financial and accounting records related to the Contract through the term of the Contract and for 4 years after the latter of termination, expiration, or final payment under this Contract or any extension ("Audit Period"). If an audit, litigation, or other action involving the records is initiated before the end of the Audit Period, Contractor must retain the records until all issues are resolved.

Within 10 calendar days of providing notice, the State and its authorized representatives or designees have the right to enter and inspect Contractor's premises or any other places where Contract Activities are being performed, and examine, copy, and audit all records related to this Contract. Contractor must cooperate and provide reasonable assistance. If any financial errors are revealed, the amount in error must be reflected as a credit or debit on subsequent invoices until the amount is paid or refunded. Any remaining balance at the end of the Contract must be paid or refunded within 45 calendar days.

This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.

- 30. Warranties and Representations. Contractor represents and warrants: (a) Contractor is the owner or licensee of any Contract Activities that it licenses, sells, or develops and Contractor has the rights necessary to convey title, ownership rights, or licensed use; (b) all Contract Activities are delivered free from any security interest, lien, or encumbrance and will continue in that respect; (c) the Contract Activities will not infringe the patent, trademark, copyright, trade secret, or other proprietary rights of any third party; (d) Contractor must assign or otherwise transfer to the State or its designee any manufacturer's warranty for the Contract Activities; (e) the Contract Activities are merchantable and fit for the specific purposes identified in the Contract; (f) the Contract signatory has the authority to enter into this Contract; (g) all information furnished by Contractor in connection with the Contract fairly and accurately represents Contractor's business, properties, finances, and operations as of the dates covered by the information, and Contractor will inform the State of any material adverse changes; and (h) all information furnished and representations made in connection with the award of this Contract is true, accurate, and complete, and contains no false statements or omits any fact that would make the information misleading. A breach of this Section is considered a material breach of this Contract, which entitles the State to terminate this Contract under Section 20, Termination for Cause.
- 31. Conflicts and Ethics. Contractor will uphold high ethical standards and is prohibited from: (a) holding or acquiring an interest that would conflict with this Contract; (b) doing anything that creates an appearance of impropriety with respect to the award or performance of the Contract; (c) attempting to influence or appearing to influence any State employee by the direct or indirect offer of anything of value; or (d) paying or agreeing to pay any person, other than employees and consultants working for Contractor, any consideration contingent upon the award of the Contract. Contractor must immediately notify the State of any violation or potential violation of these standards. This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.
- 32. Compliance with Laws. Contractor must comply with all federal, state and local laws, rules and regulations.
- 33. Nondiscrimination. Under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, et seq., and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, et seq., Contractor and its subcontractors agree not to discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, marital status, or mental or physical disability. Breach of this covenant is a material breach of this Contract.
- 34. Unfair Labor Practice. Under MCL 423.324, the State may void any Contract with a Contractor or subcontractor who appears on the Unfair Labor Practice register compiled under MCL 423.322.
- 35. Governing Law. This Contract is governed, construed, and enforced in accordance with Michigan law, excluding choice-of-law principles, and all claims relating to or arising out of this Contract are governed by Michigan law, excluding choice-of-law principles. Any dispute arising from this Contract must be resolved in Michigan Court of Claims. Contractor consents to venue in Ingham County, and waives any objections, such as lack of personal jurisdiction or forum non conveniens. Contractor must appoint agents in Michigan to receive service of process.

- 36. Non-Exclusivity. Nothing contained in this Contract is intended nor will be construed as creating any requirements contract with Contractor. This Contract does not restrict the State or its agencies from acquiring similar, equal, or like Contract Activities from other sources.
- 37. Force Majeure. Neither party will be in breach of this Contract because of any failure arising from any disaster or acts of god that are beyond their control and without their fault or negligence. Each party will use commercially reasonable efforts to resume performance. Contractor will not be relieved of a breach or delay caused by its subcontractors. If immediate performance is necessary to ensure public health and safety, the State may immediately contract with a third party.
- 38. Dispute Resolution. The parties will endeavor to resolve any Contract dispute in accordance with this provision. The dispute will be referred to the parties' respective Contract Administrators or Program Managers. Such referral must include a description of the issues and all supporting documentation. The parties must submit the dispute to a senior executive if unable to resolve the dispute within 15 business days. The parties will continue performing while a dispute is being resolved, unless the dispute precludes performance. A dispute involving payment does not preclude performance.

Litigation to resolve the dispute will not be instituted until after the dispute has been elevated to the parties' senior executive and either concludes that resolution is unlikely, or fails to respond within 15 business days. The parties are not prohibited from instituting formal proceedings: (a) to avoid the expiration of statute of limitations period; (b) to preserve a superior position with respect to creditors; or (c) where a party makes a determination that a temporary restraining order or other injunctive relief is the only adequate remedy. This Section does not limit the State's right to terminate the Contract.

- 39. Media Releases. News releases (including promotional literature and commercial advertisements) pertaining to the Contract or project to which it relates must not be made without prior written State approval, and then only in accordance with the explicit written instructions of the State.
- **40. Website Incorporation.** The State is not bound by any content on Contractor's website unless expressly incorporated directly into this Contract.
- 41. Order of Precedence. In the event of a conflict between the terms and conditions of the Contract, the exhibits, a purchase order, or an amendment, the order of precedence is: (a) the purchase order; (b) the amendment; (c) Exhibit A; (d) any other exhibits; and (e) the Contract.
- 42. Severability. If any part of this Contract is held invalid or unenforceable, by any court of competent jurisdiction, that part will be deemed deleted from this Contract and the severed part will be replaced by agreed upon language that achieves the same or similar objectives. The remaining Contract will continue in full force and effect.
- 43. Waiver. Failure to enforce any provision of this Contract will not constitute a waiver.
- 44. Survival. The provisions of this Contract that impose continuing obligations, including warranties and representations, termination, transition, insurance coverage, indemnification, and confidentiality, will survive the expiration or termination of this Contract.
- 45. Entire Contract and Modification. This Contract is the entire agreement and replaces all previous agreements between the parties for the Contract Activities. This Contract may not be amended except by signed agreement between the parties (a "Contract Change Notice").